

BUYER GUIDE

Vobom Global Sourcing & RFQ Guide

Six-category sourcing coordination for global wholesale buyers

What Vobom does

Vobom helps global wholesale buyers organize requirements, compare supplier routes, check available documents, coordinate samples or OEM details, and continue quotation follow-up by WhatsApp or email. Supplier identity, stock, documents, price and lead time are confirmed for each inquiry.

One sourcing desk, six product categories

Motorcycle Parts

CNC controls, foot pegs, guards, sprockets and selected universal accessories.

Fabric & Textile

Upholstery, waterproof, printed, elastic and industrial textiles.

Nail Art & Beauty Supplies

Gel products, nail tools, decorations and salon supplies.

Furniture

Beds, tables, chairs, cabinets and solid red-oak furniture.

Toys & Gifts

Plush toys, promotional gifts and selected children's products.

Luxury Packaging Boxes

Custom rigid, folding, drawer, mailer, bag and insert solutions.

Start your inquiry

- Submit an RFQ with product references, specifications, quantity and destination.
- Upload a purchase list, photo, PDF, spreadsheet or drawing for human review.
- Continue the commercial discussion through WhatsApp or business email.

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CATEGORY MAP

Six-category sourcing scope

The fastest quotation starts with category-specific buying information.

Category	Example sourcing scope	Information needed before quotation
Motorcycle Parts	CNC controls, foot pegs, guards, sprockets, universal accessories	Part, bike model/year, interface photo, color, quantity
Furniture	Beds, tables, chairs, cabinets, red-oak furniture	Model/photo, dimensions, material, finish, quantity, packing
Fabric & Textile	Upholstery, waterproof, printed, elastic, industrial textiles	Composition, width, GSM, color/pattern, roll quantity, test need
Toys & Gifts	Plush toys, promotional gifts, selected children's products	Age group, material, size, quantity, destination, document need
Nail Art & Beauty Supplies	Gel products, tools, decorations, salon supplies	Product type, color, volume/spec, quantity, labeling, destination
Luxury Packaging Boxes	Rigid, folding, drawer, mailer, paper bag, inserts	Style, size, material, print, finish, insert, quantity, artwork

Must be confirmed

This scope is an inquiry map, not a stock catalogue. The supplier route, available documents, product status and destination-market questions are checked separately for each request.

RFQ CHECKLIST

What a complete RFQ includes

A structured request reduces repeated questions and prevents wrong-spec quotations.

Buyer information

1. Company and contact Company name, contact person, WhatsApp or business email.	2. Destination Country and city, port or delivery area if already known.
3. Product reference Category, product photo, link, drawing, model or current sample.	4. Specification Material, dimensions, color, finish, interface or performance requirement.
5. Quantity Initial quantity, unit of measure and expected repeat volume.	6. Commercial needs Neutral packing, private label, OEM, documents and preferred shipping term.

How the request moves

Step	Action	Output
1	Buyer submits product and commercial information	Original inquiry and attachments
2	Vobom organizes missing fields and category details	Structured RFQ
3	Supplier route, stock and document availability are checked	Verification notes
4	A human-reviewed quotation or PI is prepared	Commercial handoff

Attachment note

Photos, PDF files, spreadsheets, drawings and purchase lists can support human review. Automated recognition may be incomplete, so critical specifications must be confirmed in writing.

PLANNING REFERENCE

MOQ, stock, samples and lead time

Planning references help buyers prepare. Final terms require supplier confirmation.

Topic	Current v202 sourcing policy
MOQ	Many products commonly start around 100 units. Exact MOQ depends on supplier, unit, specification and customization.
Stock	Stock, color, specification and quantity are checked at inquiry time. Insufficient stock may require production.
Samples	Sample availability, cost and freight are confirmed separately for the requested product and destination.
Lead time	Planning reference is about 30 days. The fastest feasible route is usually about 20 days after supplier confirmation, when specifications and production capacity allow.
Custom packaging / OEM	Timing starts after structure, artwork, material, quantity and commercial terms are confirmed.
Transport	International freight, customs, holidays and buyer approval time are separate from the production planning reference.

Planning references are not a guaranteed dispatch date

The quotation or PI records the confirmed supplier route, unit, quantity, packaging, production timing and shipping assumptions for that inquiry.

Custom box requests require

- Box style and finished or flat dimensions
- Material, board structure or layer requirement
- Printing, surface finish, insert and artwork file
- Quantity, destination and packing requirement

VERIFICATION

Verification, quality and commercial boundaries

Trust comes from matching evidence to the exact supplier and product scope.

Supplier and document check

Check the business entity, available document, product scope and validity. A supplier document is not automatically evidence for every product.

Destination-market questions

For safety-sensitive, children's and beauty-related products, the buyer identifies destination requirements before order confirmation.

Product and packing check

Confirm specification, quantity, appearance, labeling, packing and order evidence against the approved requirement.

Commercial handoff

Final price, Incoterms, payment, lead time, shipping and after-sales terms are written in a human-reviewed quotation, PI or contract.

Verified document only

Certification or test information may be presented only when it is mapped to the relevant supplier, product scope, destination question and current document record.

No automated sale or online payment

The website supports discovery, inquiry organization and quotation follow-up. It does not complete an online transaction. Commercial terms are confirmed by people and recorded in order documents.

BUYER CHECKLIST

Final RFQ check

Confirm the essentials before asking for a firm quotation.

Check	Buyer confirms
Category and product	Actual product, reference image/link/model and intended use
Specification	Size, material, color, finish, interface, composition or structure
Quantity	Initial quantity, unit and repeat-volume expectation
Destination	Country and delivery area or port if known
Packing / OEM	Neutral packing, label, artwork, insert or private-label requirement
Documents	Specific document or destination-market question to be checked
Contact	Working WhatsApp or business email for clarification

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Important

Brand and vehicle names may be used only for fitment or sourcing identification and do not imply authorization. Supplier, stock, price, document, lead-time and compliance status are confirmed per inquiry. Buyers remain responsible for destination-market import, labeling, use and resale requirements.